

REVITALIZED  
REPRESENTATION  
SOLUTIONS

CLIENT DOSSIER

# TRUMARKETING



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# OUR WORLD

WHAT WE DO + OUR PARTNERSHIP CIRCLE



Our concept is simple and TRUthful. We represent the best of the best In travel. We leverage our wealth of experience, language capabilities, incredibly rich connections from a top-notch network, first-hand knowledge of global destinations and product, and strong relationships with key industry players and harness this power to deliver effective connections for you to collaborate with.

Our team Is on hand to support our travel trade partners with educational Initiatives, Immersive trainings, special events and the best onsite connections to help you drive sales smartly and powerfully.

We are your global resource. We welcome you to view our client portfolio and In addition, we maintain excellent partnerships In an extended network so we can connect you with reputable companies around the world beyond our portfolio.

Reach out any time If we can assist- [Info@trumarketing.com](mailto:Info@trumarketing.com)

# AFRICA

"I NEVER KNEW OF A MORNING IN AFRICA WHEN I WOKE UP THAT I WAS NOT HAPPY" — ERNEST HEMINGWAY.



## EAST AFRICA

**Classic Safaris-** The premiere East Africa DMC focused on exceptional ground service and creative, emotional and Impactful adventures blending nature Immersions and cultural Interactions across Kenya, Tanzania, Uganda and Rwanda.

## MADAGASCAR

**Malagasy Tours** - With more than 2 decades on the ground, making this team a bonded group of passionate experts who know the secret roads to the most stunning places, the best accommodations and the most fascinating routes by which to travel to experience this once in a lifetime destination.

## MAURITIUS

**Beachcomber Resorts + Hotels** - Surrounded by the sparkling Indian Ocean, this luxurious group of 8 distinctive properties is devoted to delivering incredible service in astounding settings paired with a strong focus on environmental responsibility and sustainability in honor of beloved Mauritius and its natural wonders that enchant guests. Since 1952, the group's diversity of product delivers the ideal stays for families, groups, couples, adventure seekers and beyond.

## SOUTHERN AFRICA

**Private Safaris DMC** - Southern Africa's premiere DMC/ground operator providing incredibly unique and creative itineraries throughout South Africa, Namibia, Zambia, Zimbabwe, Mozambique and East Africa.

## MOROCCO

**KTI Voyages-** This celebrated company curates dynamic, creative events for corporate clients and incentives as well as for the leisure segment. Boasting an exceptional client list of top brands, the team thrives on challenges and delivering the unexpected, with seamless end-to-end full service planning and logistics for an impeccable turnout.



# ASIA + SOUTH PACIFIC

“A GOOD TRAVELER HAS NO FIXED PLANS AND IS NOT INTENT ON ARRIVING.” — LAO TZU



## AUSTRALIA

**39 Degrees South DMC-** Enhancing and awakening excitement of exploring this fascinating destination, that truly has everything to offer to the traveller who seeks culture, wildlife, nature and authentic immersive connections.

## INDONESIA

**Smiling DMC-**A heart-centered, award-winning team delivering trusted, creative and customized experiences throughout Indonesia with a significantly strong focus on culinary experiences, destination weddings, honeymoons holistic retreat, sporting adventures and family holidays.

## JAPAN

**Beauty Of Japan DMC-** Japan's most dynamic, immersive DMC that delivers fascinating, intimate encounters with this country's fascinating culture, bringing travelers directly to the heart of Japan through soul-stirring windows this beautiful team has interwoven into their itineraries.

**Ishikawa Prefecture DMO-** A diverse destination replete with stunning natural beauty, elegant culinary wonders from sushi and Wagyu beef to the freshest seafood and produce on the planet. Noto is known for its stark rugged coastlines and brilliant drives, Kanazawa is the culturally rich center of Japanese authenticity and Kaga is world renowned for its soothing, bubbling, therapeutic hot springs.

## INDIA/SRI LANKA/NEPAL/ BHUTAN / MALDIVES

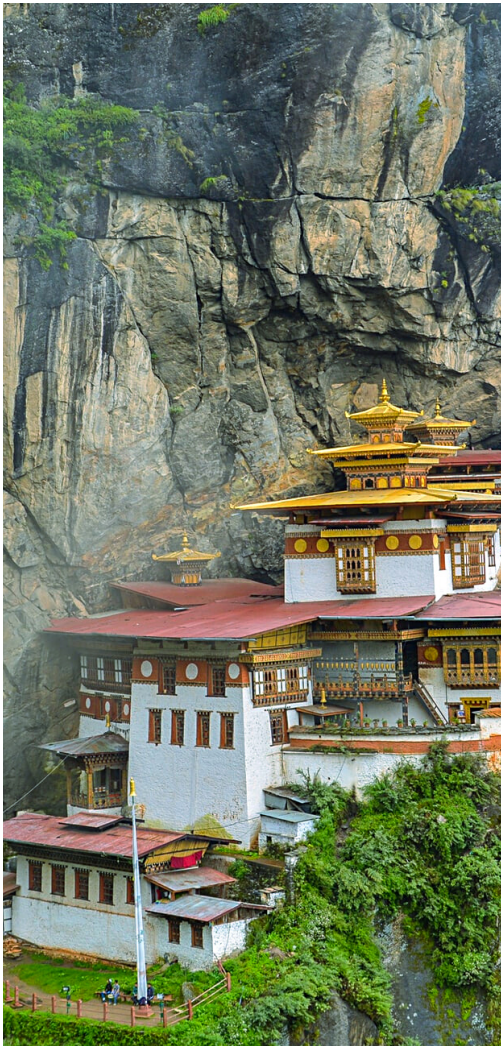
**HI Tours** - The Indian subcontinent's vanguard incoming operator, consistently innovating a stunning collection of custom crafted itineraries ranging from immersive and authentic to highly adventurous and extremely luxurious, ensuring clients return mentally rejuvenated, culturally enriched and spiritually elevated.

## VIETNAM/THAILAND/LAOS/CAMBODIA

**Mooi Travel-**There is a difference between visiting a destination and truly living it. This team is passionately committed to inviting guests into their beloved destinations and showing them innovative ways to taste, touch, feel, breathe and experience what life is truly like through a blend of curious, colorful and complex itineraries designed to inspire the soul.

## VANUATU

**Vanuatu Tourism Office-**Vanuatu is a beguiling land of wonder...80 islands that span 1300 km in the South Pacific with gleaming untouched beaches, a mesmerizing underworld of marine life and underwater caverns for divers and snorkelers, magical natural wonders from azure blue caves to rugged trekking trails, incredibly friendly people who love sharing their culture and even active volcanoes intrepid travelers can hike.



# EUROPE

“PARIS IS ALWAYS A GOOD IDEA.” -AUDREY HEPBURN



## ARCTIC CIRCLE

**Nordic Ways DMC**- Delivering consistent, creative solutions for groups, meetings and leisure travels, carefully curating overwhelmingly beautiful experiences in Sweden, Denmark, Finland and Norway with a strong, multi lingual team with incredible know how.

## CROATIA + BALKANS

**Via Croatia DMC** - Croatia is a land of wonder- from food & wine to impressive history, gorgeous beaches to stunning natural wonders and the team leads the way in custom-crafting exceptional journeys across Croatia, Montenegro, Serbia, Slovenia and Bosnia.

## CZECH REPUBLIC + SLOVAKIA

**Agents of MICE DMC**-This illustrious team imagines escapades as illustrated books to be leafed through, while senses get awakened in the ways new destinations are explored whether sharing this marvelous moment or tightly holding on as an introspective episode. The team composes each symphony-style movement with the world as a melody echoing each client's desires from intense to delicate, keeping ethics at the core of each reflection to transform each adventure into an unforgettable moment. They are the true travel intelligence whisperers..

## GREECE

**EZGreece DMC**- Designed and dedicated to honor Greece, backed by a team that recognizes the immense value of this historic terrain. Carefully and creatively introducing the global community to this country's enriching Immersive experiences and rich diversity.

## ICELAND

**Travel Beyond DMC** - Off the beaten path is the backbone and mantra of this adventure- driven team united by a mindset of fun, creativity and innovation, delivering the perfect balance of remoteness and must-see sights that go beyond simply just programs, but creating memories.

## MALTA

**3 Sixty Meetings DMC**- Rich with industry knowledge, the team focuses on curating emotional experiences that fulfill the senses. From thrilling adventure to deep rooted cultural experiences, sailing to touring via classic car, culinary wonders to creative special events.



# EUROPE

"TRAVEL IS ABOUT THE GORGEOUS FEELING OF TEETERING IN THE UNKNOWN."- ANTHONY BOURDAIN



## MONACO

**Raising Stones Events DMC-** The region's most forward-thinking DMC delivering congress management, team building, sporting activities, production, venue sourcing and virtual solutions for on-line meetings & conferences...truly driven by innovation and change.

## PORTUGAL

**Inside Tours-** Vibrant, heart-centered DMC curating FIT and MICE itineraries centered around celebrating the magic of Portugal through its history, cultural roots, natural beauty and extraordinary culinary scene across the mainland, the adventurous Azores and the serene lush surroundings of Madeira.

## SPAIN- IBIZA / MALLORCA / MENORCA

**Islandbrige Premium Events DMC-** With our offices strategically located and a team of professionals, we have the inside knowledge and experience on the islands of Mallorca, Menorca, Ibiza and Formentera to guarantee the success of your event with superior service and Immersive, deep local roots and relationships.

## TURKEY

**Idee Travel-** A refreshing partner In this mystical land whose core values enter around Authenticity, creativity, Integrity, positivity ad practicality- showcasing exquisite Immersive journeys throughout Turkey's wondrous regions.

## UK + WESTERN EUROPE

**Montserrat Travel Tailors-** Bliss, wonder, surprise and wit are the core elements of every bespoke journey curated by this exceptional team whose roots span the continent and whose local knowledge are unparalleled.



# LATIN AMERICA + CARIBBEAN

“TO MOVE, TO BREATHE, TO FLY, TO FLOAT, TO GAIN ALL WHILE YOU GIVE, TO ROAM THE ROADS OF LANDS REMOTE, TO TRAVEL IS TO LIVE.” -HANS CHRISTIAN ANDERSON



## ARGENTINA, BRAZIL + CHILE

**Rixner DMC**- An incredible team of destination specialists with a passion and flair for the unexpected, delivering impressive thematic programs from culinary to adventure and everything in between across Argentina + Chile.

## BARBADOS

**Cobblers Cove**- An intimate beachfront retreat blending English elegance with Caribbean charm. Overlooking a golden sand beach, the property is replete with lush tropical gardens, stylish spacious suites with shady balcony or veranda, a renowned restaurant for culinary delights and an array of adventures.

## COSTA RICA

**Travel Excellence** - Costa Rica's most esteemed DMC, featuring innovative programs, flawless service delivery on the ground and personalized attention at all levels by their special team of professionals for over 50 years. From surfing to eco-expeditions, beach retreats to thrilling sporting adventures,

## ECUADOR/GALAPAGOS + PERU

**Arthotels + Artexperiences DMC**- With an ethos centered around immersion, sustainability, creativity and impeccably bespoke design. Weaving in immersive experiences that truly connect each guest to the incredibly diverse culture while featuring a stunning collection of stylish properties created from authentic architecture that infuse modern design with the preservation of the traditional.

**Machu Picchu Inc DMC**- Peru's top boutique company designing private tours for those explorers who look for high level of luxury and attention to detail with a flair for Incredible culinary and adventure experiences, all on a bespoke basis.

## ST. LUCIA

**The Landings Resort + Spa** St. Lucia's stunning jewel set upon an 800 foot powdery white sand beach. The resort features 1-3 bedroom luxe villa suites ideal for groups and families along with a brilliant array of water sports, tennis courts, refreshing pools, 3 stellar restaurants, beach butler service and a spectacular 7000 sq.ft. spa and fitness center. .

## ST. MAARTEN

**St Maarten Tourism Bureau**- St. Maarten Is a treasure trove of wonder. Known as the culinary captiol of the Caribbean, It boasts 365 restaurants plus 37 dazzling beaches, yachting + sailing options, an Impressive diverse array of accommodations, and a rich fusion of culture and adventure opportunities beckoning to be explored.



# MIDDLE EAST

“TRAVELING – IT LEAVES YOU SPEECHLESS, THEN TURNS YOU INTO A STORYTELLER.” – IBN BATTUTA



## EGYPT

**Galaxia Group-** A destination as rich in history and culture needs a team as passionate and deeply rooted in their heritage. The team delivers creative and highly competitive programs across Egypt that are as dazzling as they are educational and immersive..

## ISRAEL + JORDAN

**Aeolus Tours** - Fresh, young and dynamic, with a vision to share undiscovered wonders of the Middle East. Their experienced team offers tailored solutions with a flair for adventure, immersive opportunities, exquisite cultural experiences and off the beaten track treks, with a heavy focus on personalized service and individual guest attention.

## UNITED ARAB EMIRATES

**Galaxia Group-** Exceeding clients' expectations with exceptional service, creative value-oriented itineraries and deep local knowledge of the regions they service in the UAE with a team of multi-cultural professionals that offer experiences in multiple languages, all with signature charm and a true understanding of each clients' needs.

